#### Natural Heritage Trust

#### 2018-19 Investment Report & Policies

#### June 2019

#### Report Background

The NHT is required by Public Authorities Law Section 2925 to prepare and submit an annual investment report to the NY Authorities Budget Office and Office of the State Comptroller.

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MEMBER: AICPA, NYSSCPA

#### INDEPENDENT ACCOUNTANT'S REPORT

To the Board of Directors Natural Heritage Trust

We have examined Natural Heritage Trust's (the "Trust") compliance with its own investment guidelines, and with the requirements of Section 2925(3)(f) of the New York State (NYS) Public Authorities Law for the year ended March 31, 2019. The management of the Trust is responsible for the compliance with those requirements. Our responsibility is to express an opinion on the Trust's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and the standards applicable to attestation engagements contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Trust complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Trust complied with the specified requirements. The nature, timing and extent of the procedures selected depend on our judgement, including an assessment of the risks of material misstatement, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

In our opinion, the Trust complied, in all material respects, with the aforementioned requirements for the year ended March 31, 2019.

In accordance with Government Auditing Standards, we considered the Trust's internal controls over compliance and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters that could have a material effect on the Trust's compliance with Section 2925(3)(f) of the NYS Public Authorities Law. We performed our examination to express an opinion on whether the Trust complied with the aforementioned requirements and not for the purpose of expressing an opinion on the internal control over compliance with those requirements or other matters, and accordingly, we express no such opinions. Our examination disclosed no findings that are required to be reported under Government Auditing Standards.

This report is intended solely for the information and use of management, the Board of Directors of Natural Heritage Trust, the New York State Office of the State Comptroller and the Authority Budget Office and is not intended to be, and should not be, used for anyone other than these specified parties.

East Greenbush, New York

Wojeda + Campany CPA, P. C.

June 25, 2019

## NHT Banking Account Activity 4/1/18 - 3/31/19

Account	Beginning Balance 4/1/18	Revenues	ı	Expenditures	Interest Income	Bank Fees	Transfers	E	nding Balance 3/31/19
Key Bank (Main Operating)	\$ 1,882,747	\$ 16,469,275	\$	(14,849,779)	\$ 2,241	\$ (6,598)	\$ 2,045,000	\$	5,542,886
M&T Bank (Merchant- CC)	\$ 39,005	\$ 601,411	\$	(628,768)	\$ -	\$ (39,619)	\$ 765,000	\$	737,029
Capital One	\$ 203,692	\$ 1,871,448	\$	-	\$ -	\$ -	\$ (2,045,000)	\$	30,140
Totals	\$ 2,125,444	\$ 18,942,134	\$	(15,478,547)	\$ 2,241	\$ (46,217)	\$ 765,000	\$	6,310,056

NHT Investment Account Activity 4/1/18 - 3/31/19

Investment Account	Investment Strategy	Market	Value 4/1/18	Additions	Distributions	Inve	stment Income	Investment Management & Custody Fees	Market Value 3/31/19	Total Return
Main Mgmt	Short-term/Operating	\$	14,100,519	\$ 674,000	\$ -	\$	279,730	\$ (25,823)	\$ 15,169,915	3.13%
Main LTI	Long-Term/Endowment	\$	1,893,232		\$ -	\$	41,466	\$ (3,373)	\$ 1,977,314	4.69%
Main Reserve	Capital/Reserve	\$	902,277		\$ -	\$	20,239	\$ (1,590)	\$ 937,992	3.95%
Huttleston	Long-Term/Endowment	\$	114,160		\$ (6,000)	\$	2,400	\$ (194)	\$ 113,217	4.93%
E.T. Thacher	Long-Term/Endowment	\$	587,669		\$ (29,000)	\$	12,391	\$ (1,004)	\$ 584,731	4.92%
Mt. Loretto	Long-Term/Endowment	\$	3,193,579		\$ -	\$	70,533	\$ (5,688)	\$ 3,335,376	4.71%
Hallock State Park	Long-Term/Endowment	\$	2,242,165		\$ (123,000)	\$	46,916	\$ (3,811)	\$ 2,218,456	4.94%
Bayard Cutting	Capital/Reserve	\$	516,052		\$ -	\$	11,564	\$ (909)	\$ 536,246	3.90%
Four Freedoms	Long-Term/Endowment	\$	2,959,849		\$ (765,000)	\$	50,466	\$ (4,117)	\$ 2,300,485	4.84%
Minnewaska	Long-Term/Endowment	\$	2,417,902		\$ (122,000)	\$	50,928	\$ (4,125)	\$ 2,402,907	4.91%
Sampson State Park	Long-Term/Endowment	\$	945,222		\$ (52,000)	\$	19,837	\$ (1,606)	\$ 935,078	4.94%
Rockefeller Preserve	Long-Term/Endowment	\$	7,938,278	\$ 2,685,000	\$ (342,000)	\$	186,336	\$ (14,989)	\$ 10,682,237	5.19%
Hempstead Lake	Long-Term/Endowment	\$	761,842		\$ -	\$	16,685	\$ (1,357)	\$ 795,704	4.70%
Humphrey NC	Long-Term/Endowment	\$	1,355,675		\$ -	\$	29,665	\$ (2,414)	\$ 1,414,745	4.61%
Harriman Stewardship	Long-Term/Endowment	\$	1,362,339		\$ -	\$	29,809	\$ (2,426)	\$ 1,422,135	4.65%
Harriman Env. Education	Long-Term/Endowment	\$	504,569		\$ -	\$	11,040	\$ (898)	\$ 526,700	4.65%
Totals		\$	41,795,329	\$ 3,359,000	\$ (1,439,000)	\$	880,005	\$ (74,324)	\$ 45,353,236	4.22%

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Primary Benchmarks							Notes					
Short-Term/Operating:	ICE BofA ML 1-5 yr AAA-A	Governmen	t/Corporate			3.30%	Marke	t Value inclu	des unrealize	ed gains/losses		
	Reserve: 70% ICE BofAML 1 0, 7.3% MSCI EAFE (net), 19					2.39%					rs to Main Manage Is and realized gains	
	<u>t:</u> 38% ICE BofAML 1-10 Yr 14.8% MSCI EAFE (net), 5.2		• •			5.53%		ment/Custod not annual NI	•	•	st Investment adviso	ory fees only

Report: GAAP Balance Sheet by Position
Account: WT-NHT Main Mgmt (12339)

As of: 03/31/2019

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
0258M0DX4	4 AMERICAN EXPRESS CREDIT CORP	100,000.00	100,000.00 CORP	09/14/2020	98,537.00	98,845.20	0.00	122.78	995.00	99.8402	99,840.20	99,962.98
05565QCT3	BP CAPITAL MARKETS PLC	100,000.00	100,000.00 CORP	01/15/2020	99,286.00	99,518.00	0.00	532.21	389.81	99.9078	99,907.80	100,440.01
	BANK OF AMERICA CORP	250,000.00	250,000.00 CORP	04/01/2019	250,120.00	250,000.00	0.00	3,312.50	(17.50)	99.9930	249,982.50	253,295.00
	BANK OF MONTREAL	250,000.00	250,000.00 YANKEE	07/13/2020	249,865.00	249,912.16	0.00	1,679.17	1,318.84	100.4924	251,231.00	252,910.17
	BANK OF NOVA SCOTIA	100,000.00	100,000.00 CORP	07/14/2020	98,211.00	98,614.59	0.00	459.86	751.71	99.3663	99,366.30	99,826.16
	BOEING CO	250,000.00	250,000.00 CORP	03/01/2023	245,285.00	246,103.20	0.00	583.33	4,096.30	100.0798	250,199.50	250,782.83
	CHEVRON CORP	250,000.00	250,000.00 CORP	11/15/2019	248,202.50	249,247.18	0.00	2,071.17	22.82	99.7080	249,270.00	251,341.17
	CISCO SYSTEMS INC	250,000.00	250,000.00 CORP	09/20/2019	246,185.00	248,663.01	0.00	106.94	(138.51)	99.4098	248,524.50	248,631.44
	COCA-COLA CO	100,000.00	100,000.00 CORP	10/27/2020	97,695.00	98,137.35	0.00	802.08	965.75	99.1031	99,103.10	99,905.18
	CONSOLIDATED EDISON COMPANY OF	100,000.00	100,000.00 CORP	04/01/2019	101,046.00	100,000.00	0.00	3,325.00	(9.70)	99.9903	99,990.30	103,315.30
	JOHN DEERE CAPITAL CORP	100,000.00	100,000.00 CORP	06/22/2020	98,226.00	98,642.62	0.00	536.25	483.68	99.1263	99,126.30	99,662.55
	WALT DISNEY CO	100,000.00	100,000.00 CORP	05/30/2019	99,500.00	99,851.15	0.00	621.81	(1.35)	99.8498	99,849.80	100,471.61
	DUKE ENERGY CAROLINAS LLC	250,000.00	250,000.00 CORP	06/15/2020	256,427.50	254,151.37	0.00	3,165.28	798.88	101.9801	254,950.25	258,115.53
	EXXON MOBIL CORP	100,000.00	100,000.00 CORP	03/01/2023	98,019.00	98,362.41	0.00	227.17	2,354.79	100.7172	100,717.20	100,944.37
	FEDERAL HOME LOAN BANKS	800,000.00	800,000.00 AGCY BOND	11/15/2019	787,768.00	794,135.19	0.00	4,155.56	436.01	99.3214	794,571.20	798,726.76
	GENERAL DYNAMICS CORP	100,000.00	100,000.00 CORP	08/15/2023	92,979.00	93,515.32	0.00	239.58	2,560.08	96.0754	96,075.40	96,314.98
	GILEAD SCIENCES INC	100,000.00	100,000.00 CORP	02/01/2020	99,071.00	99,359.32	0.00	391.67	463.88	99.8232	99,823.20	100,214.87
	HERSHEY CO	100,000.00	100,000.00 CORP	05/15/2021	99,676.00	99,725.61	0.00	1,171.11	1,299.69	101.0253	101,025.30	102,196.41
	HOME DEPOT INC	100,000.00	100,000.00 CORP	09/15/2020	101,273.00	100,973.40	0.00	175.56	755.00	101.7284	101,728.40	101,903.96
	INTEL CORP	100,000.00	100,000.00 CORP	07/29/2022	99,204.00	99,284.59	0.00	533.89	2,563.41	101.8480	101,848.00	102,381.89
	JPMORGAN CHASE & CO MEDTRONIC INC	100,000.00 250,000.00	100,000.00 CORP 250,000.00 CORP	01/15/2023 03/15/2021	96,888.00 255,290.00	97,165.74 253,825.95	0.00	627.42 458.33	2,893.46 3,381.30	100.0592 102.8829	100,059.20 257,207.25	100,686.62 257,665.58
	ORACLE CORP	175,000.00	175.000.00 CORP	09/15/2021	172,478.25	173,368.73	0.00	147.78	(1,238.20)	98.3603	172,130.53	172,278.30
	PNC BANK NA	250,000.00	250,000.00 CORP	07/28/2022	251,400.00	250,956.99	0.00	1,071.88	(2,011.24)	99.5783	248,945.75	250,017.63
	PRAXAIR INC	50,000.00	50,000.00 CORP	03/15/2021	51,229.00	50,921.30	0.00	90.00	468.50	102.7796	51,389.80	51,479.80
	PUBLIC SERVICE CO OF COLORADO	0.00	0.00 CORP	06/01/2019	0.00	0.00	1.679.87	0.00	0.00	102.7796	0.00	0.00
	SIMON PROPERTY GROUP LP	100,000.00	100,000.00 CORP	02/01/2023	96,295.00	96,617.53	0.00	458.33	3,508.27	100.1258	100,125.80	100,584.13
	STATE STREET CORP	250,000.00	250,000.00 CORP	03/07/2021	257,727.50	255,776.21	0.00	729.17	2,402.54	103.2715	258,178.75	258,907.92
	TD AMERITRADE HOLDING CORP	100,000.00	100,000.00 CORP	04/01/2022	97,843.00	98,083.74	0.00	1,475.00	2,519.86	100.6036	100,603.60	102,078.60
	TARGET CORP	100,000.00	100,000.00 CORP	06/26/2019	99,686.00	99,880.60	0.00	606.94	32.30	99.9129	99,912.90	100,519.84
	TORONTO-DOMINION BANK	250,000.00	250,000.00 CORP	01/25/2021	246,000.00	247,058.61	0.00	1,168.75	2.248.64	99.7229	249,307.25	250,476.00
-	US BANK NA	250,000.00	250,000.00 CORP	10/23/2020	244,320.00	246,009.28	0.00	2,249.31	2.188.97	99.2793	248,198.25	250,447.56
	UNILEVER CAPITAL CORP	250,000.00	250,000.00 CORP	03/22/2021	248,550.00	248,916.18	0.00	171.88	1,970.32	100.3546	250,886.50	251,058.38
	UNITED STATES TREASURY	250,000.00	250,000.00 US GOV	10/31/2022	249,619.98	249,722.45	0.00	2,099.45	(1,753.70)	99.1875	247,968.75	250,068.20
	UNITED STATES TREASURY	500,000.00	500,000.00 US GOV	03/31/2023	497,364.96	497,855.18	6,250.00	34.15	7,144.82	101.0000	505,000.00	505,034.15
9128284F4	UNITED STATES TREASURY	250,000.00	250,000.00 US GOV	03/31/2025	248,379.91	248,588.74	3,281.25	17.93	5,981.57	101.8281	254,570.31	254,588.24
	UNITED STATES TREASURY	530,000.00	530,000.00 US GOV	10/31/2023	524,950.21	525,326.22	0.00	6,398.07	19,083.16	102.7188	544,409.38	550,807.44
	UNITED STATES TREASURY	1,110,000.00	1,110,000.00 US GOV	04/30/2022	1,099,495.52	1,101,837.80	0.00	8,156.35	(8,140.92)	98.5313	1,093,696.88	1,101,853.23
912828XR6	UNITED STATES TREASURY	750,000.00	750,000.00 US GOV	05/31/2022	750,852.12	750,550.82	0.00	4,399.04	(11,683.63)	98.5156	738,867.19	743,266.23
	UNITED STATES TREASURY	825,000.00	825,000.00 US GOV	06/30/2020	822,875.81	823,621.01	0.00	5,184.74	2,410.24	100.1250	826,031.25	831,215.99
	UNITEDHEALTH GROUP INC	175,000.00	175,000.00 CORP	07/15/2022	181,940.50	179,959.60	0.00	1,237.64	(1,169.10)	102.1660	178,790.50	180,028.14
921937827	VANGUARD SH-TM BD ETF	47,980.00	47,980.00 ETF		3,878,247.91	3,878,247.91	0.00	0.00	(59,999.51)	79.5800	3,818,248.40	3,818,248.40
931142DY6	WAL-MART STORES INC	250,000.00	250,000.00 CORP	10/09/2019	247,315.00	248,988.92	0.00	2,090.28	(256.42)	99.4930	248,732.50	250,822.78
97181C704	WILMINGTON:US G MM SEL	977,644.79	977,644.79 MMFUND	03/31/2019	977,644.79	977,644.79	1,452.02	0.00	0.00	1.0000	977,644.79	977,644.79
	***	11,390,624.79	11,390,624.79	05/05/2021	15,162,969.46	15,177,965.96	12,663.14	63,085.33	(9,930.20)	88.5142	15,168,035.77	15,231,121.10

Report: GAAP Balance Sheet by Position
Account: WT-NHT Main LTI (19413)

As of: 03/31/2019

Identifier Description Original Units Current Units Security Type Final Maturity Original Cost Book Value Interest/Div Accrued Balance Net Unrealized G/L Market Price Market Value MV + Accrued

		89.866.50	89.866.50	03/31/2019	1.686.526.18	1.686.526.18	3.035.16	0.00	291.009.72	153.3410	1.977.535.90	1.977.535.90
97181C704	4 WILMINGTON:US G MM SEL	72,755.50	72,755.50 MMFUND	03/31/2019	72,755.50	72,755.50	127.46	0.00	0.00	1.0000	72,755.50	72,755.50
78462F103	3 SPDR S&P 500 ETF	2,358.00	2,358.00 ETF		399,738.41	399,738.41	2,907.70	0.00	266,679.55	282.6200	666,417.96	666,417.96
46434G103	3 ISHARES:CORE MSCI EMMKTS	1,815.00	1,815.00 ETF		94,348.24	94,348.24	0.00	0.00	(549.04)	51.6800	93,799.20	93,799.20
46432F842	2 ISHARES:CORE MSCI EAFE	4,752.00	4,752.00 ETF		298,952.85	298,952.85	0.00	0.00	(10,173.81)	60.7700	288,779.04	288,779.04
464288612	2 ISHARES:INT GV/CRD ETF	5,957.00	5,957.00 ETF		645,835.25	645,835.25	0.00	0.00	10,983.57	110.2600	656,818.82	656,818.82
464287804	ISHARES:CORE S&P SM-CP	1,988.00	1,988.00 ETF		149,192.99	149,192.99	0.00	0.00	4,141.45	77.1300	153,334.44	153,334.44
464287507	7 ISHARES:CORE S&P MD-CP	241.00	241.00 ETF		25,702.94	25,702.94	0.00	0.00	19,928.00	189.3400	45,630.94	45,630.94

Report: GAAP Balance Sheet by Position
Account: WT-NHT Main Res (19414)

As of: 03/31/2019

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287200	ISHARES:CORE S&P 500	652.00	652.00 ETF		180,263.51	180,263.51	0.00	0.00	5,171.81	284.4100	185,435.32	185,435.32
464287507	ISHARES:CORE S&P MD-CP	30.00	30.00 ETF		2,865.90	2,865.90	0.00	0.00	2,814.30	189.3400	5,680.20	5,680.20
464287804	ISHARES:CORE S&P SM-CP	200.00	200.00 ETF		13,469.79	13,469.79	0.00	0.00	1,956.21	77.1300	15,426.00	15,426.00
464288612	ISHARES:INT GV/CRD ETF	5,590.00	5,590.00 ETF		612,383.37	612,383.37	0.00	0.00	3,970.03	110.2600	616,353.40	616,353.40
46432F842	ISHARES:CORE MSCI EAFE	1,188.00	1,188.00 ETF		74,137.95	74,137.95	0.00	0.00	(1,943.19)	60.7700	72,194.76	72,194.76
46434G103	ISHARES:CORE MSCI EMMKTS	188.00	188.00 ETF		9,877.05	9,877.05	0.00	0.00	(161.21)	51.6800	9,715.84	9,715.84
97181C704	WILMINGTON:US G MM SEL	33,077.36	33,077.36 MMFUND	03/31/2019	33,077.36	33,077.36	57.03	0.00	0.00	1.0000	33,077.36	33,077.36
		40.925.36	40.925.36	03/31/2019	926,074,93	926.074.93	57.03	0.00	11.807.95	136,3484	937.882.88	937.882.88

Report: GAAP Balance Sheet by Position
Account: WT-NHT Huttleston (12340)

As of: 03/31/2019

Identifier	Description	<b>Original Units</b>	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	14.00	14.00	ETF		1,531.51	1,531.51	0.00	0.00	1,119.25	189.3400	2,650.76	2,650.76
464287804	ISHARES:CORE S&P SM-CP	114.00	114.00	ETF		8,752.44	8,752.44	0.00	0.00	40.38	77.1300	8,792.82	8,792.82
464288612	ISHARES:INT GV/CRD ETF	341.00	341.00	ETF		37,085.61	37,085.61	0.00	0.00	513.05	110.2600	37,598.66	37,598.66
46432F842	ISHARES:CORE MSCI EAFE	272.00	272.00	ETF		17,109.07	17,109.07	0.00	0.00	(579.63)	60.7700	16,529.44	16,529.44
46434G103	ISHARES:CORE MSCI EMMKTS	104.00	104.00	ETF		5,406.18	5,406.18	0.00	0.00	(31.46)	51.6800	5,374.72	5,374.72
78462F103	SPDR S&P 500 ETF	135.00	135.00	ETF		21,515.70	21,515.70	166.47	0.00	16,638.00	282.6200	38,153.70	38,153.70
97181C704	WILMINGTON:US G MM SEL	4,129.21	4,129.21	MMFUND	03/31/2019	4,129.21	4,129.21	7.23	0.00	0.00	1.0000	4,129.21	4,129.21
		5,109.21	5,109.21		03/31/2019	95,529.72	95,529.72	173.70	0.00	17,699.59	153.3934	113,229.31	113,229.31

Report: GAAP Balance Sheet by Position
Account: WT-NHT Thacher (12341)

Identifier	Description	Original Units	Current Units	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	74.00	74.00	ETF		7,029.40	7,029.40	0.00	0.00	6,981.76	189.3400	14,011.16	14,011.16
464287804	ISHARES:CORE S&P SM-CP	588.00	588.00	ETF		43,622.44	43,622.44	0.00	0.00	1,730.00	77.1300	45,352.44	45,352.44
464288612	ISHARES:INT GV/CRD ETF	1,762.00	1,762.00	ETF		194,371.31	194,371.31	0.00	0.00	(93.19)	110.2600	194,278.12	194,278.12
46432F842	ISHARES:CORE MSCI EAFE	1,405.00	1,405.00	ETF		88,399.13	88,399.13	0.00	0.00	(3,017.28)	60.7700	85,381.85	85,381.85
46434G103	ISHARES:CORE MSCI EMMKTS	536.00	536.00	ETF		27,862.62	27,862.62	0.00	0.00	(162.14)	51.6800	27,700.48	27,700.48
78462F103	SPDR S&P 500 ETF	696.00	696.00	ETF		106,070.10	106,070.10	858.25	0.00	90,633.42	282.6200	196,703.52	196,703.52
97181C704	WILMINGTON:US G MM SEL	21,368.26	21,368.26	MMFUND	03/31/2019	21,368.26	21,368.26	37.43	0.00	0.00	1.0000	21,368.26	21,368.26
		26,429.26	26,429.26		03/31/2019	488,723.26	488,723.26	895.68	0.00	96,072.57	153.3347	584,795.83	584,795.83

Report: GAAP Balance Sheet by Position
Account: WT-NHT Mt Loretto (12344)

As of: 03/31/2019

Identifier	Description	Original Units	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
260543CH4	DOW CHEMICAL CO	50,000.00	50,000.00	CORP	11/15/2022	50,095.00	50,037.81	0.00	566.67	1.34	100.0783	50,039.15	50,605.82
31428XAS5	FEDEX CORP	50,000.00	50,000.00	CORP	08/01/2022	49,420.00	49,779.99	0.00	218.75	(303.04)	98.9539	49,476.95	49,695.70
464287507	ISHARES:CORE S&P MD-CP	407.00	407.00	ETF		34,599.05	34,599.05	0.00	0.00	42,462.33	189.3400	77,061.38	77,061.38
464287804	ISHARES:CORE S&P SM-CP	3,352.00	3,352.00	ETF		248,136.93	248,136.93	0.00	0.00	10,402.83	77.1300	258,539.76	258,539.76
464288612	ISHARES:INT GV/CRD ETF	9,212.00	9,212.00	ETF		1,018,036.85	1,018,036.85	0.00	0.00	(2,321.73)	110.2600	1,015,715.12	1,015,715.12
46432F842	ISHARES:CORE MSCI EAFE	8,014.00	8,014.00	ETF		504,209.71	504,209.71	0.00	0.00	(17,198.93)	60.7700	487,010.78	487,010.78
46434G103	ISHARES:CORE MSCI EMMKTS	3,060.00	3,060.00	ETF		159,066.45	159,066.45	0.00	0.00	(925.65)	51.6800	158,140.80	158,140.80
78462F103	SPDR S&P 500 ETF	3,979.00	3,979.00	ETF		631,234.88	631,234.88	4,906.58	0.00	493,310.10	282.6200	1,124,544.98	1,124,544.98
97181C704	WILMINGTON:US G MM SEL	115,082.17	115,082.17	MMFUND	03/31/2019	115,082.17	115,082.17	201.52	0.00	0.00	1.0000	115,082.17	115,082.17
		243,106.17	243,106.17	·	10/30/2020	2,809,881.05	2,810,183.85	5,108.10	785.42	525,427.24	153.2885	3,335,611.09	3,336,396.51

Report: GAAP Balance Sheet by Position
Account: WT-NHT HALLOCK ST PK (12345)

As of: 03/31/2019

Identifier	Description	Original Units	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	<b>Book Value</b>	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	293.00	293.00	ETF		44,268.53	44,268.53	0.00	0.00	11,208.09	189.3400	55,476.62	55,476.62
464287804	ISHARES:CORE S&P SM-CP	2,229.00	2,229.00	ETF		170,747.62	170,747.62	0.00	0.00	1,175.15	77.1300	171,922.77	171,922.77
464288612	ISHARES:INT GV/CRD ETF	6,681.00	6,681.00	ETF		743,552.27	743,552.27	0.00	0.00	(6,905.21)	110.2600	736,647.06	736,647.06
46432F842	ISHARES:CORE MSCI EAFE	5,329.00	5,329.00	ETF		335,291.83	335,291.83	0.00	0.00	(11,448.50)	60.7700	323,843.33	323,843.33
46434G103	ISHARES:CORE MSCI EMMKTS	2,035.00	2,035.00	ETF		105,784.39	105,784.39	0.00	0.00	(615.59)	51.6800	105,168.80	105,168.80
78462F103	SPDR S&P 500 ETF	2,657.00	2,657.00	ETF		632,382.27	632,382.27	3,276.40	0.00	118,539.07	282.6200	750,921.34	750,921.34
97181C704	WILMINGTON:US G MM SEL	74,724.53	74,724.53	MMFUND	03/31/2019	74,724.53	74,724.53	130.76	0.00	0.00	1.0000	74,724.53	74,724.53
		93,948.53	93,948.53		03/31/2019	2,106,751.44	2,106,751.44	3,407.16	0.00	111,953.01	154.0902	2,218,704.45	2,218,704.45

Report: GAAP Balance Sheet by Position

Account: WT-NHT BCA (25063)

As of: 03/31/2019

97181C704	WILMINGTON:US G MM SEL	18,903.90	18,903.90 MMFUND	03/31/2019	18,903.90	18,903.90	32.59	0.00	0.00	1.0000	18,903.90	18,903.90
	ISHARES:CORE MSCI EMMKTS	107.00	107.00 ETF		5,621.52	5,621.52	0.00	0.00	(91.76)	51.6800	5,529.76	5,529.76
46432F842	ISHARES:CORE MSCI EAFE	679.00	679.00 ETF		42,375.02	42,375.02	0.00	0.00	(1,112.19)	60.7700	41,262.83	41,262.83
464288612	ISHARES:INT GV/CRD ETF	3,196.00	3,196.00 ETF		353,762.96	353,762.96	0.00	0.00	(1,372.00)	110.2600	352,390.96	352,390.96
464287804	ISHARES:CORE S&P SM-CP	114.00	114.00 ETF		8,547.21	8,547.21	0.00	0.00	245.61	77.1300	8,792.82	8,792.82
464287507	ISHARES:CORE S&P MD-CP	17.00	17.00 ETF		2,380.38	2,380.38	0.00	0.00	838.40	189.3400	3,218.78	3,218.78
464287200	ISHARES:CORE S&P 500	373.00	373.00 ETF		103,122.77	103,122.77	0.00	0.00	2,962.16	284.4100	106,084.93	106,084.93
Identifier	Description	<b>Original Units</b>	Current Units Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued

Report: GAAP Balance Sheet by Position
Account: WT-NHT FOUR FREEDOM (14491)

Identifier	Description	Original Units	Current Units	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	297.00	297.00	ETF		23,126.26	23,126.26	0.00	0.00	33,107.72	189.3400	56,233.98	56,233.98
464287804	ISHARES:CORE S&P SM-CP	2,312.00	2,312.00	ETF		171,151.32	171,151.32	0.00	0.00	7,173.24	77.1300	178,324.56	178,324.56

	101,511.87	101,511,87	03/31/2019	1,913,840.03	1,913,840.03	3,526.54	0.00	386,901.82	277.1752	2,300,741.85	2,300,741.85
		•		,							
WILMINGTON:US G MM SEL	81,590.87	81,590.87 MMFUND	03/31/2019	81,590.87	81,590.87	142.86	0.00	0.00	1.0000	81,590.87	81,590.87
SPDR S&P 500 ETF	2,744.00	2,744.00 ETF		418,258.64	418,258.64	3,383.68	0.00	357,250.64	282.6200	775,509.28	775,509.28
ISHARES:CORE MSCI EMMKTS	2,110.00	2,110.00 ETF		109,683.08	109,683.08	0.00	0.00	(638.28)	51.6800	109,044.80	109,044.80
ISHARES:CORE MSCI EAFE	5,528.00	5,528.00 ETF		347,780.82	347,780.82	0.00	0.00	(11,844.26)	60.7700	335,936.56	335,936.56
ISHARES:INT GV/CRD ETF	6,930.00	6,930.00 ETF		762,249.05	762,249.05	0.00	0.00	1,852.75	110.2600	764,101.80	764,101.80
	ISHARES:CORE MSCI EAFE ISHARES:CORE MSCI EMMKTS SPDR S&P 500 ETF	ISHARES:CORE MSCI EAFE         5,528.00           ISHARES:CORE MSCI EMMKTS         2,110.00           SPDR S&P 500 ETF         2,744.00           WILMINGTON:US G MM SEL         81,590.87	ISHARES:CORE MSCI EAFE         5,528.00         5,528.00         ETF           ISHARES:CORE MSCI EMMKTS         2,110.00         2,110.00         ETF           SPDR S&P 500 ETF         2,744.00         2,744.00         ETF           WILMINGTON:US G MM SEL         81,590.87         81,590.87         MMFUND	ISHARES:CORE MSCI EAFE         5,528.00         5,528.00         ETF            ISHARES:CORE MSCI EMMKTS         2,110.00         2,110.00         ETF            SPDR S&P 500 ETF         2,744.00         2,744.00         ETF            WILMINGTON:US G MM SEL         81,590.87         81,590.87         MMFUND         03/31/2019	ISHARES:CORE MSCI EAFE         5,528.00         5,528.00         ETF          347,780.82           ISHARES:CORE MSCI EMMKTS         2,110.00         2,110.00         ETF          109,683.08           SPDR S&P 500 ETF         2,744.00         2,744.00         ETF          418,258.64           WILMINGTON:US G MM SEL         81,590.87         81,590.87         MMFUND         03/31/2019         81,590.87	ISHARES:CORE MSCI EAFE         5,528.00         5,528.00         ETF          347,780.82         347,780.82           ISHARES:CORE MSCI EMMKTS         2,110.00         2,110.00         ETF          109,683.08         109,683.08           SPDR S&P 500 ETF         2,744.00         2,744.00         ETF          418,258.64         418,258.64           WILMINGTON:US G MM SEL         81,590.87         81,590.87         MMFUND         03/31/2019         81,590.87         81,590.87	ISHARES:CORE MSCI EAFE         5,528.00         5,528.00         ETF          347,780.82         347,780.82         0.00           ISHARES:CORE MSCI EMMKTS         2,110.00         2,110.00         ETF          109,683.08         109,683.08         0.00           SPDR S&P 500 ETF         2,744.00         2,744.00         ETF          418,258.64         418,258.64         3,383.68           WILMINGTON:US G MM SEL         81,590.87         81,590.87         MMFUND         03/31/2019         81,590.87         81,590.87         142.86	ISHARES:CORE MSCI EAFE 5,528.00 5,528.00 ETF 347,780.82 347,780.82 0.00 0.00 ISHARES:CORE MSCI EMMKTS 2,110.00 2,110.00 ETF 109,683.08 109,683.08 0.00 0.00 SPDR S&P 500 ETF 2,744.00 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 WILMINGTON:US G MM SEL 81,590.87 81,590.87 MMFUND 03/31/2019 81,590.87 81,590.87 142.86 0.00	ISHARES:CORE MSCI EAFE 5,528.00 5,528.00 ETF 347,780.82 347,780.82 0.00 0.00 (11,844.26) ISHARES:CORE MSCI EMMKTS 2,110.00 2,110.00 ETF 109,683.08 109,683.08 0.00 0.00 (638.28) SPDR S&P 500 ETF 2,744.00 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 357,250.64 WILMINGTON:US G MM SEL 81,590.87 81,590.87 MMFUND 03/31/2019 81,590.87 81,590.87 142.86 0.00 0.00	ISHARES:CORE MSCI EAFE 5,528.00 5,528.00 ETF 347,780.82 347,780.82 0.00 0.00 (11,844.26) 60.7700 [ISHARES:CORE MSCI EMMKTS 2,110.00 2,110.00 ETF 109,683.08 109,683.08 0.00 0.00 (638.28) 51.6800 [ISHARES:CORE MSCI EMMKTS 2,744.00 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 357,250.64 282.6200 [ISHARES:CORE MSCI EMMKTS 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 357,250.64 282.6200 [ISHARES:CORE MSCI EMMKTS 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 357,250.64 282.6200 [ISHARES:CORE MSCI EMMKTS 2,744.00 ETF 418,258.64 418,258.64 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	ISHARES:CORE MSCI EAFE 5,528.00 5,528.00 ETF 347,780.82 347,780.82 0.00 0.00 (11,844.26) 60.7700 335,936.56 ISHARES:CORE MSCI EMMKTS 2,110.00 2,110.00 ETF 109,683.08 109,683.08 0.00 0.00 (638.28) 51.6800 109,044.80 SPDR S&P 500 ETF 2,744.00 2,744.00 ETF 418,258.64 418,258.64 3,383.68 0.00 357,250.64 282.6200 775,509.28 WILMINGTON:US G MM SEL 81,590.87 MMFUND 03/31/2019 81,590.87 81,590.87 142.86 0.00 0.00 1.000 1.000 81,590.87

Report: GAAP Balance Sheet by Position
Account: WT-NHT Minn St Park (34540)

As of: 03/31/2019

Identifier	Description	Original Units	Current Units	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	308.00	308.00	ETF		43,723.94	43,723.94	0.00	0.00	14,592.78	189.3400	58,316.72	58,316.72
464287804	ISHARES:CORE S&P SM-CP	2,415.00	2,415.00	ETF		185,097.49	185,097.49	0.00	0.00	1,171.46	77.1300	186,268.95	186,268.95
464288612	ISHARES:INT GV/CRD ETF	7,238.00	7,238.00	ETF		798,914.87	798,914.87	0.00	0.00	(852.99)	110.2600	798,061.88	798,061.88
46432F842	ISHARES:CORE MSCI EAFE	5,774.00	5,774.00	ETF		363,278.46	363,278.46	0.00	0.00	(12,392.48)	60.7700	350,885.98	350,885.98
46434G103	ISHARES:CORE MSCI EMMKTS	2,205.00	2,205.00	ETF		114,621.41	114,621.41	0.00	0.00	(667.01)	51.6800	113,954.40	113,954.40
78462F103	SPDR S&P 500 ETF	2,867.00	2,867.00	ETF		564,032.08	564,032.08	3,535.36	0.00	246,239.46	282.6200	810,271.54	810,271.54
97181C704	WILMINGTON:US G MM SEL	85,415.54	85,415.54	MMFUND	03/31/2019	85,415.54	85,415.54	149.56	0.00	0.00	1.0000	85,415.54	85,415.54
CCYUSD	Cash	0.00	0.00	CASH	03/31/2019	0.00	0.00	0.00	0.00	0.00	1.0000	0.00	0.00
		106,222,54	106,222,54		03/31/2019	2.155,083,79	2,155,083,79	3,684,92	0.00	248.091.22	288.4581	2,403,175,01	2,403,175,01

Report: GAAP Balance Sheet by Position

Account: WT-NHT Sampson Veterans Museum (48160)

As of: 03/31/2019

Identifier	Description	Original Units	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	120.00	120.00	ETF		17,440.91	17,440.91	0.00	0.00	5,279.89	189.3400	22,720.80	22,720.80
464287804	ISHARES:CORE S&P SM-CP	940.00	940.00	ETF		72,100.40	72,100.40	0.00	0.00	401.80	77.1300	72,502.20	72,502.20
464288612	ISHARES:INT GV/CRD ETF	2,816.00	2,816.00	ETF		313,719.95	313,719.95	0.00	0.00	(3,227.79)	110.2600	310,492.16	310,492.16
46432F842	ISHARES: CORE MSCI EAFE	2,247.00	2,247.00	ETF		141,356.46	141,356.46	0.00	0.00	(4,806.27)	60.7700	136,550.19	136,550.19
46434G103	ISHARES: CORE MSCI EMMKTS	855.00	855.00	ETF		44,445.04	44,445.04	0.00	0.00	(258.64)	51.6800	44,186.40	44,186.40
78462F103	SPDR S&P 500 ETF	1,119.00	1,119.00	ETF		233,940.43	233,940.43	1,379.86	0.00	82,311.35	282.6200	316,251.78	316,251.78
97181C704	WILMINGTON:US G MM SEL	32,479.54	32,479.54	MMFUND	03/31/2019	32,479.54	32,479.54	56.86	0.00	0.00	1.0000	32,479.54	32,479.54
		40,576.54	40,576.54		03/31/2019	855,482.74	855,482.74	1,436.72	0.00	79,700.33	296.5129	935,183.07	935,183.07

Report: GAAP Balance Sheet by Position
Account: WT-NHT Rockefeller State Park (48159)

Identifier	Description	<b>Original Units</b>	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	<b>Book Value</b>	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	1,392.00	1,392.00	ETF		215,739.67	215,739.67	0.00	0.00	47,821.61	189.3400	263,561.28	263,561.28
464287804	ISHARES:CORE S&P SM-CP	10,436.00	10,436.00	ETF		815,205.28	815,205.28	0.00	0.00	(10,276.60)	77.1300	804,928.68	804,928.68
464288612	ISHARES:INT GV/CRD ETF	33,324.00	33,324.00	ETF		3,666,472.62	3,666,472.62	0.00	0.00	7,831.62	110.2600	3,674,304.24	3,674,304.24
46432F842	ISHARES:CORE MSCI EAFE	24,895.00	24,895.00	ETF		1,554,821.06	1,554,821.06	0.00	0.00	(41,951.91)	60.7700	1,512,869.15	1,512,869.15
46434G103	ISHARES: CORE MSCI EMMKTS	9,835.00	9,835.00	ETF		504,179.89	504,179.89	0.00	0.00	4,092.91	51.6800	508,272.80	508,272.80
78462F103	SPDR S&P 500 ETF	12,397.00	12,397.00	ETF		2,784,164.68	2,784,164.68	15,286.99	0.00	719,475.46	282.6200	3,503,640.14	3,503,640.14
97181C704	WILMINGTON:US G MM SEL	415,808.59	415,808.59	MMFUND	03/31/2019	415,808.59	415,808.59	918.26	0.00	0.00	1.0000	415,808.59	415,808.59
		508,087,59	508.087.59		03/31/2019	9,956,391,79	9,956,391,79	16,205,25	0.00	726,993.09	289.0339	10,683,384.88	10,683,384.88

Report: GAAP Balance Sheet by Position Account: WT-NHT Hempstead Lake (54487)

As of: 03/31/2019

Identifier	Description	Original Units	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	97.00	97.00	ETF		13,753.49	13,753.49	0.00	0.00	4,612.49	189.3400	18,365.98	18,365.98
464287804	ISHARES:CORE S&P SM-CP	800.00	800.00	ETF		62,177.49	62,177.49	0.00	0.00	(473.49)	77.1300	61,704.00	61,704.00
464288612	ISHARES:INT GV/CRD ETF	2,397.00	2,397.00	ETF		266,937.05	266,937.05	0.00	0.00	(2,643.83)	110.2600	264,293.22	264,293.22
46432F842	ISHARES:CORE MSCI EAFE	1,912.00	1,912.00	ETF		120,298.91	120,298.91	0.00	0.00	(4,106.67)	60.7700	116,192.24	116,192.24
46434G103	ISHARES: CORE MSCI EMMKTS	730.00	730.00	ETF		37,947.23	37,947.23	0.00	0.00	(220.83)	51.6800	37,726.40	37,726.40
78462F103	SPDR S&P 500 ETF	949.00	949.00	ETF		202,510.03	202,510.03	1,170.23	0.00	65,696.35	282.6200	268,206.38	268,206.38
97181C704	WILMINGTON:US G MM SEL	29,304.51	29,304.51	MMFUND	03/31/2019	29,304.51	29,304.51	51.34	0.00	0.00	1.0000	29,304.51	29,304.51
		36,189,51	36,189,51		03/31/2019	732,928,70	732,928,70	1,221,57	0.00	62,864,03	299.8762	795,792,73	795,792,73

Report: GAAP Balance Sheet by Position
Account: WT-NHT-Humphrey (63474)

As of: 03/31/2019

Identifier	Description	<b>Original Units</b>	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	175.00	175.00	ETF		27,043.58	27,043.58	0.00	0.00	6,090.92	189.3400	33,134.50	33,134.50
464287804	ISHARES:CORE S&P SM-CP	1,422.00	1,422.00	ETF		110,781.47	110,781.47	0.00	0.00	(1,102.61)	77.1300	109,678.86	109,678.86
464288612	ISHARES:INT GV/CRD ETF	4,263.00	4,263.00	ETF		475,345.12	475,345.12	0.00	0.00	(5,306.74)	110.2600	470,038.38	470,038.38
46432F842	ISHARES:CORE MSCI EAFE	3,400.00	3,400.00	ETF		213,933.55	213,933.55	0.00	0.00	(7,315.55)	60.7700	206,618.00	206,618.00
46434G103	ISHARES:CORE MSCI EMMKTS	1,295.00	1,295.00	ETF		67,317.34	67,317.34	0.00	0.00	(391.74)	51.6800	66,925.60	66,925.60
78462F103	SPDR S&P 500 ETF	1,683.00	1,683.00	ETF		372,795.40	372,795.40	2,075.34	0.00	102,854.06	282.6200	475,649.46	475,649.46
97181C704	WILMINGTON:US G MM SEL	52,857.57	52,857.57	MMFUND	03/31/2019	52,857.57	52,857.57	92.61	0.00	0.00	1.0000	52,857.57	52,857.57
-													
	<b></b>	65.095.57	65.095.57		03/31/2019	1.320.074.02	1.320.074.02	2.167.95	0.00	94.828.35	306.7320	1.414.902.37	1.414.902.37

Report: GAAP Balance Sheet by Position Account: WT-NHT Harriman State (109970)

As of: 03/31/2019

Identifier	Description	Original Units	Current Units Security	Type Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	177.00	177.00 ETF		32,520.65	32,520.65	0.00	0.00	992.53	189.3400	33,513.18	33,513.18
464287804	ISHARES:CORE S&P SM-CP	1,429.00	1,429.00 ETF		116,378.60	116,378.60	0.00	0.00	(6,159.83)	77.1300	110,218.77	110,218.77
464288612	ISHARES:INT GV/CRD ETF	4,284.00	4,284.00 ETF		473,415.05	473,415.05	0.00	0.00	(1,061.21)	110.2600	472,353.84	472,353.84
46432F842	ISHARES:CORE MSCI EAFE	3,418.00	3,418.00 ETF		215,046.99	215,046.99	0.00	0.00	(7,335.13)	60.7700	207,711.86	207,711.86
46434G103	ISHARES:CORE MSCI EMMKTS	1,305.00	1,305.00 ETF		67,837.16	67,837.16	0.00	0.00	(394.76)	51.6800	67,442.40	67,442.40
78462F103	SPDR S&P 500 ETF	1,696.00	1,696.00 ETF		438,721.79	438,721.79	2,091.37	0.00	40,601.73	282.6200	479,323.52	479,323.52
97181C704	WILMINGTON:US G MM SEL	51,730.29	51,730.29 MMFUN	03/31/2019	51,775.91	51,775.91	90.61	0.00	(45.62)	1.0000	51,730.29	51,730.29
		64 030 20	64 030 20	03/31/2010	1 305 606 15	1 305 606 15	2 191 09	0.00	26 507 71	308 6085	1 422 203 86	1 422 203 86

Report: GAAP Balance Sheet by Position
Account: WT-NHT Harriman Nature (109971)

Identifier	Description	<b>Original Units</b>	<b>Current Units</b>	Security Type	Final Maturity	Original Cost	Book Value	Interest/Div	Accrued Balance	Net Unrealized G/L	Market Price	Market Value	MV + Accrued
464287507	ISHARES:CORE S&P MD-CP	66.00	66.00	ETF		12,126.35	12,126.35	0.00	0.00	370.09	189.3400	12,496.44	12,496.44
464287804	ISHARES:CORE S&P SM-CP	529.00	529.00	ETF		43,102.97	43,102.97	0.00	0.00	(2,301.20)	77.1300	40,801.77	40,801.77
464288612	ISHARES:INT GV/CRD ETF	1,587.00	1,587.00	ETF		175,375.96	175,375.96	0.00	0.00	(393.34)	110.2600	174,982.62	174,982.62
46432F842	ISHARES:CORE MSCI EAFE	1,266.00	1,266.00	ETF		79,649.63	79,649.63	0.00	0.00	(2,714.81)	60.7700	76,934.82	76,934.82
46434G103	ISHARES: CORE MSCI EMMKTS	483.00	483.00	ETF		25,107.55	25,107.55	0.00	0.00	(146.11)	51.6800	24,961.44	24,961.44
78462F103	SPDR S&P 500 ETF	626.00	626.00	ETF		161,933.87	161,933.87	771.93	0.00	14,986.25	282.6200	176,920.12	176,920.12
97181C704	WILMINGTON:US G MM SEL	19,661.44	19,661.44	MMFUND	03/31/2019	19,678.33	19,678.33	34.45	0.00	(16.89)	1.0000	19,661.44	19,661.44
		24,218.44	24,218.44		03/31/2019	516,974.67	516,974.67	806.38	0.00	9,783.98	399.8451	526,758.65	526,758.65

#### NATURAL HERITAGE TRUST

#### **BANKING & INVESTMENT POLICY**

(Revised June 26, 2018)

THE BANKING & INVESTMENT POLICY OF THE NATURAL HERITAGE TRUST REGARDING INVESTMENT OF ALL FUNDS, PROVIDING FOR THE SECURITY OF THOSE INVESTMENTS AND PROVIDING FOR PERIODIC REPORTS ON THE INVESTMENTS.

#### **ARTICLE I**

#### STATEMENT OF PURPOSE AND INVESTMENT OBJECTIVE

- 101. This Policy is adopted pursuant to the provisions of Section 2925 of the Public Authorities Law and shall be reviewed and approved by the Members of the Board at least annually.
- 102. The investment objective of the Trust is to obtain maximum return on available funds while maintaining a prudent cash position and protecting against loss of principal.
- 103. The goals, objectives and guidelines applicable to specific investment accounts shall be set forth in Investment Policy Statements (IPS) established by the Trust upon the advice of its Investment Advisor.

#### **ARTICLE II**

#### **DEFINITION OF TERMS**

- 201. Definitions. The following terms shall, for all purposes of this Policy, have the following meanings unless the context shall clearly indicate some other meaning:
- "Board" shall mean the Board of Directors of the Natural Heritage Trust.
- "Trust" shall mean the Natural Heritage Trust.
- "Chief Financial Officer" or "CFO" shall mean that officer as such term is defined in the By-Laws of the Trust or her/his designee.

"Counsel" shall mean that officer as such term is defined in the By-Laws of the Trust.

"Custodial Account" shall mean the bank and investment account(s) of the Natural Heritage Trust.

"Custodian" shall mean the Executive Director of the Natural Heritage Trust.

"Deliver" or "Delivered" shall mean either (1) the voluntary transfer of possession to the Custodian or a custodial bank designated by the Custodian, or (2) the registration of transfer by the appropriate book entry procedure by a member of the Federal Reserve System.

"Depository Bank" shall mean a bank designated by the Executive Director to hold deposits of the Trust's funds. The obligation on the part of the Depository Bank is that it keeps the deposit and, upon request, restores it to the depositor or otherwise delivers it according to the original trust.

"Investment Advisor" shall be the person or entity to provide advice to the Trust and to invest the funds of the Trust at the direction of the Investment Officers.

"Investment Obligations" shall mean U.S. Treasury Obligations, Federal Government Agency Obligations, Certificates of Deposit, Corporate Debt Obligations and Other Obligations Authorized under SFL 98, as set forth in Section 302 of this Policy.

"Investment Officer" shall mean the Trust's Executive Director or her/his designee.

"Investment Policy Statement" or "IPS" shall mean the document setting forth the goals and objectives, and the management guidelines applicable to the Trust's investment portfolios. Each IPS shall create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Trust. Each IPS shall be approved by the Board after consultation with the Investment Advisor prior to signature by the Investment Officer.

"Members" shall mean the Board of Directors of the Trust.

"Officer" shall mean any person holding an office of the Trust as defined in the Trust's By-Laws.

#### **ARTICLE III**

# INVESTMENT AUTHORIZATION, PERMITTED INVESTMENTS AND SECURITY THEREFOR

#### 301. Investment Authorization.

- (1) The Investment Advisor shall invest the funds of the Trust in accordance with the terms of this Investment Policy at the direction of the Investment Officer.
- (2) The Investment Officer shall, after arriving at an investment decision in accordance with the Trust's investment policy, authorize the Investment Advisor to invest the funds of the Trust.
- (3) The Investment Advisor shall have full discretion to invest the funds of the Trust in accordance with the associated IPS and shall within 2 business days provide a letter to the Trust Investment Officer and CFO detailing the trade and reason for the trading activity.

#### 302. Permitted Investments and Required Security Provisions.

- (1) All Funds of the Trust must be initially deposited in Negotiated Order of Withdrawal (NOW), comparable demand or money market accounts secured as described below. All proceeds of maturing investments must be immediately redeposited in NOW, comparable demand or money market accounts unless reinvested in accordance with the instructions of the Trust's Investment Officer.
- (2) Investment of funds of the Trust or any other monies under its custody and control not required for immediate use or disbursement, at the discretion of the Board, may be made in accordance with the applicable Investment Policy Statement applicable to each investment account. The Trust may establish an IPS for individual investment account types (e.g. operating, capital projects, reserve, long-term, endowment). Each IPS shall be appended to and incorporated in this Policy.
- (3) Notwithstanding any other provision herein, permitted investments may only be placed through firms approved by the Investment Officer or CFO.
- (4) The maturity of any authorized investment obligation shall not exceed the term provided for in the IPS applicable to such investment.
- (5) In the event that a change in market conditions alter the rating of any investment obligation held by the Trust such that that the investment obligation would no longer be permissible under these guidelines, the Investment Advisor shall dispose of such investment obligation and reinvest the proceeds thereof as quickly as is reasonably practicable.

- (1) All secured deposits and investments must be fully secured by the Federal Deposit Insurance Corporation (FDIC) or equivalent or fully collateralized at all times except as provided in Section 303(3).
- (2) Demand deposits, time deposits, and certificates of deposit issued by a commercial bank having a long term rating of "Aa3" or higher by Moody's or "AA-" or higher by S&P Global Ratings do not require collateralization unless other wise required by the Trust Investment Officer or CFO. All other demand deposits, time deposits, and certificates of deposit shall be collateralized for amounts over and above Federal Deposit Insurance corporation coverage. All collateral shall be authorized Investment Obligations, exclusive of Corporate Debt Obligations. Collateral shall be delivered to the Investment Advisor or its custodial bank. The market value of collateral shall at all time equal or exceed the principal amount of the funds deposited. Collateral shall be monitored and valued to market by the Investment Advisor in accordance with its policies.
- (3) Collateral shall not be required with respect to the direct purchase of obligations of New York State, obligations the principal and interest of which are directly guaranteed by New York State, obligations of the United States, and obligations of federal agencies the principal and interest of which are guaranteed by the United States Government.
- 304. All investments shall be reviewed by the Trust Investment Officer and CFO in consultation with the Investment Advisor on a monthly basis and reported to the Board of the Trust at least quarterly.

#### **ARTICLE IV**

#### RESPONSIBILITIES OF INVESTMENT ADVISOR

- 401. Responsibilities of Investment Advisor.
  - (1) The Investment Advisor shall invest Custodial Account funds in accordance with law and this investment policy at the direction of the Investment Officer.
  - (2) The Investment Advisor shall invest Custodial Account funds into highest yielding instruments permissible while maintaining security and liquidity consistent with this policy.

#### **ARTICLE V**

#### OTHER REQUIREMENTS OF INVESTMENTS

- 501. Written Contracts. In accordance with Section 2925, Subdivision 3(c) of the Public Authorities Law, all investments of the Trust's funds must be made pursuant to a written contract between the Trust and its Investment Advisor.
- 502. Security Provisions. Each investment shall provide for sufficient security of the Trust's financial interest as stated in Sections 301 and 302 of this Policy. The Investment Advisor shall maintain a description of the use, type and amount of collateral or insurance for each investment, the method for valuation of that collateral and of control, deposit and retention of investments and any required collateral, including, where appropriate, physical delivery or other action necessary to obtain title or a perfected security interest.

#### **ARTICLE VI**

#### **REPORTS**

- 601. Quarterly Reports. The Trust shall prepare and deliver to the Members of the Board Quarterly reports on the Trust's Investments. Such reports shall include a description of new investments, the inventory of existing investments and the selection of investment bankers, brokers, agents, dealers or auditors. The report of investments included in the financial report submitted by the CFO at Board Meetings will be deemed to meet this requirement.
- 602. Annual Report. Within ninety (90) days after the close of each fiscal year, the Members of the Board shall approve an annual investment report. Such report shall include the Policy and any supplemental resolutions, the results of an annual independent audit of the investments, the annual investment income record of the Trust and a list of the total fees, commissions or other compensations by payee for all investment advisors, and an annual consolidation of other material contained in the annual report. This annual investment report, after being approved by the Members, shall be submitted to the Governor's Office, Division of the Budget, Office of the State Comptroller, the Senate Finance Committee and the Assembly Ways and Means Committee. Copies of the annual investment report shall also be posted to the Trust's website.

#### **ARTICLE VII**

#### **MISCELLANEOUS PROVISIONS**

701. Powers of Amendment. Any modification or amendment of this Policy may be made by a supplemental resolution adopted at any duly constituted meeting of the Members of the Board; provided, however, that no such modification or amendment to this Policy shall abrogate the rights and duties of then existing Trust contracts with third parties

### 702. No Recourse Under this Policy

- (1) No provision in this Policy shall be the basis of any claim against any Member, officer or employee of the Trust in their individual or official capacity or against the Trust itself.
- (2) Members, officers, or employees of the Trust Shall be deemed to be acting within the Public Officers Law in the discharge of their duties pursuant to this Policy

#### 703. Effect of Failure to Comply.

Failure to comply with this Policy shall not invalidate any investment or affect the validity of the authorization of the Members or their designees to make such investments.

# INVESTMENT POLICY STATEMENT for NATURAL HERITAGE TRUST - Operating Account MANAGED by WILMINTON TRUST INVESTMENT ADVISORS, INC.

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between Wilmington Trust Investment Advisors, Inc. ("Advisor") and Natural Heritage Trust ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
- Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy, and should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. Investment Strategy: Intermediate Fixed Income

Customized investment strategy of actively managed intermediate fixed income securities to preserve principal, maximize the total return, and achieve a desired level of liquidity.

#### **B.** Investment Objectives:

- 1. Safety of Principal
- 2. Total Return
- 3. Liquidity

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C.	Client Pr	VIII O.
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CHEIL I I OHIC.	
Organization [Corporate, Individual, Limited P	artnership, Public, Not For Profit, Union]:
Not-For-Profit/Public	
Business [charitable, community, cultural, endo	owment, foundation, health related, educational,
insurance, governmental, religious, other, N.A.]	: Trust
Fiscal Year End: March 31st	
<b>Publicly Traded-Ticker</b> (if applicable):	
Marginal Tax Rate:	
Account Type [IMA, Corp Trust, Deferred Con	np, Defined Benefit, Defined Contribution, Health &
Welfare/VEBA, Self Insurance Trust]: Investm	nent Management Account
Retirement: ERISA: Non-ERISA:_	Non-Retirement: X Other:
Amortize/Accrete Premium/Discount securities	: Yes No <u>X</u>
Purpose of Portfolio Funds: Operating Acco	ount —

#### **D.** <u>Investment Constraints</u>:

1. Trading Constraints: Full Investment Manager discretion: Yes\* Other: \*Trade letter is provided by Advisor within 2 business days of any purchase or sale. Client may disapprove of the transaction within 5 business days. Gains and losses from transactions completed in compliance with the IPS will be for the account.

#### 2. Other Objectives/Special Concerns:

E.	<b>Asset Allocation:</b>	<u>Minimum</u>	<u>Maximum</u>	<u>Target</u>
	Fixed Income	50%	100%	95%
	Cash/Money Market	0%*	50%	5%

<sup>\*</sup> It is the responsibility of the Client to maintain an average daily balance of at least 5% of operating assets in cash equivalents, however, such assets may be maintained in deposit accounts outside the purview of the Advisor (e.g. checking accounts with other financial institutions).

**F.** Eligible Separately Managed Investments: Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. Note: Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	
		Portfolio % Limit
1.	Treasury Securities: U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Corporate Bonds: U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase, corporate bonds must have a minimum long-term credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "A".	60%
4.	Commercial Paper: Corporate debt obligations whose maximum maturity by definition is less than 270 days. At time of purchase, commercial paper must have a minimum credit rating of A1/P1.	25%
5.	Asset-Backed Securities ("ABS"): ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate.  At the time of purchase must have a minimum credit rating by at least one of the NRSROs (S&P, Moody's) of:  Long Term: AAA or Aaa or Short Term: A1 or P1  Long Term: AA- or Aa3	40% 25%

7.	Taxable Municipal Bonds: Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand Notes (VRDNs). At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "A".	25%
8.	Money Market Funds:  Money Market Funds:  Money Market Fund (includes Corporate Securities) at the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".	100%

#### **G.** Maturity Restrictions: Maturity restrictions shall be at *Time of Purchase*.

#### 1. Individual Security Maturity:

For any single issue the maximum final maturity will not exceed 5 years, with the exception of single issue treasuries which may have a maximum final maturity of 7 years.

#### H. Investment/Credit Restrictions: Investment/Credit Restrictions shall be at Time of Purchase

#### 1. Bond Ratings:

Bonds must be rated at least "A" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 1 level from the minimum required long-term credit rating. If the obligation is downgraded more than 1 level from the minimum the Investment Officer has 120 days to dispose of that obligation.

#### 2. Client Notification and Approval:

If securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client (email or writing) in a reasonable period of time following the rating downgrade.

#### 3. Single Issuer:

- Single Corporate issuer concentration of a portfolio's aggregate market value shall not exceed 5% at time of purchase.
- Single Corporate issuer includes the issuer parent, subsidiaries, and affiliates included in the consolidated financial statements of the ultimate parent company.

#### I. Performance Benchmark:

- Investment performance will be analyzed on a quarterly basis.
- The performance benchmark will be:
- Fixed Income: ICE BofAML 1-5 Yr AAA-A, Government/Corporate
- Cash/Money Market: Citigroup 1 Month Treasury Bill

#### J. Client Communications:

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy. In addition, Advisor shall issue reports and meet with the Client as specified below.

#### 1. **Reports:**

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report concerning each account unless otherwise specified.

#### 2. **Meetings:**

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges that the Client understands these guidelines and agrees that they will remain in effect until Wilmington Trust Investment Advisors, Inc. receives written notice from Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement by and between Wilmington Trust Investment Advisors, Inc. and Client ("Agreement"). In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

u: NATURAL HERITAGE TRUST – O	Operating Accounts
Name	Signature
Title	Date
WILMINGTON TRUST INVESTM	ENT ADVISORS, INC.
Name	Signature
Title	 Date

# SCHEDULE A ACCOUNT LISTING

## OPERATING ACCOUNT

• Main Management - #1040701

**Approval for:** NATURTAL HERITAGE TRUST – Operating Account

By:	Sarah Purcell	Evan a finell
J	Name	Signature
	Deputy Director & Chief Financial Officer_	6/26/2018_
	Title	Date

# INVESTMENT POLICY STATEMENT for NATURAL HERITAGE TRUST – Capital Projects/Reserve Accounts MANAGED by WILMINGTON TRUST INVESTMENT ADVISORS, INC.

#### **PURPOSE**

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between **Wilmington Trust Investment Advisors, Inc.** ("Advisor") and **Natural Heritage Trust** ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- > Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
- Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy, and should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. Investment Objective

- The Portfolio will use a Total Return approach intended to generate returns from both capital appreciation and income over the specified time horizon.
- Risk, measured in terms of portfolio volatility, is anticipated to be similar to that of the broader financial markets.
- ➤ Portfolio performance should exceed the benchmark performance over a 5-year moving time period (average market cycle).

The Client-defined level of preferred risk and return for the Portfolio is characterized by selection of one of the
following investment objectives and/or as modified by (E.) Portfolio Profile or (G.) Asset Allocation
Guidelines:

Conservative: _X_	Income & Growth:	Growth & Income:	Growth:	Aggressive Growth:
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### B. Asset Allocation Strategy: Traditional Asset Classes

This strategy utilizes an extensive range of traditional asset classes. "Traditional asset classes" include domestic & international: stocks, bonds and cash securities. A wide variety of structures may be used to represent this range of asset classes such as: Closed/Open-end Mutual Funds, Exchange Traded Funds, Separately Managed Accounts or Strategies. Where Funds are used, they shall have a fundamental investment policy that is in general accordance with the intent of this statement.

#### **C.** Prohibited Investments

Currently excluded from Traditional Asset Classes are illiquid asset classes and vehicles that do not have daily liquidity. This includes, but is not limited to, most hedge funds, private equity, physical real estate, and physical commodities. Also excluded are individual investment in private placements, letter stock, short sales and margin transactions. Collars, forwards, futures, options and other hedging strategies will not be utilized without Client's prior approval.

D. Client Profile
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<b>Organization</b> [Corporate, Individual, Limited Partnership, Public, Not For Profit, Union]: Not-For-
Profit/Public
Industry/ Line of Business [NAICS sectors]:
Fiscal Year End: March 31st
Marginal Tax Rate:
Publicly Traded-Ticker (if applicable):
E. Portfolio Profile
Purpose of Portfolio Funds [Bond Issue, Self Insurance, Employee Benefit, Housing, Community Foundation,
Private Foundation, Foundation-Other, Endowment, Long Term Investment (IMA), Operating funds (IMA), NU
Trust, Corporate Trust, CRUT, Other]: <u>Trust</u>
<b>Time Horizon</b> [short (< 3 years), medium (3-5 years), long-term (> 5 years)]: Medium/Long-term
Liquidity Needs/Income Needs (payment/time period): As Requested
Tax Consequences (taxable, tax-exempt): Tax-exempt
Amortize/Accrete Premium/Discount securities: Yes No X
Fiscal Year End of Portfolio (if different):
Retirement [Deferred Comp, Defined Benefit, Defined Contribution/Profit Sharing, Health & Welfare/VEBA,
IRA, Not Retirement, Other]: _
ERISA: Yes No X
Required Actuarial or Spending Policy Rate:
Trading Constraints:
Full Investment Manager discretion: Yes <u>X</u> No
Other: Trade letter is provided by Advisor within 2 business days of any purchase or sale. Client may
disapprove of the transaction within 5 business days. Gains and losses from transactions completed in
compliance with the IPS will be for the account.
Other Objectives/Special Concerns (i.e. social screening, etc.):

#### F. Advisor Separately Managed Fixed Income Parameters

# 1. Investment/Credit Restrictions shall be at time of purchase and use the lower of the allowable credit ratings:

- Single issuer concentration shall be limited to 5% of the portfolio, other than for U.S. Treasuries, Government Agencies, and MBS, limited to 20% per GSE.
  - For Municipal Securities, the single security issue shall be limited to 5% of the portfolio.

## 2. Maturity Restrictions shall be at time of purchase:

- The Maximum Final Maturity for any single issue will not exceed 10 years.
- The Portfolio Average Effective Duration will not exceed 7 years and will be within +/- 20% of the specified performance benchmark.

#### 3. Bond Ratings:

Bonds must be rated at least "BBB/Baa" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 1 level from the minimum required long-term credit rating. If the obligation is downgraded more than 1 level from the minimum the Investment Officer has 120 days to dispose of that obligation.

#### 4. Prohibited Investments not included in Section C. shall be:

- Non U.S. dollar-denominated securities
- **5. Eligible Fixed Income Investments include:** Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. **Note:** Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	Portfolio % Limit
1.	Treasury Securities: U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Asset-Backed Securities ("ABS"):  ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate. At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of:  Long Term: A- or A3  Short Term: A1 or P1	25%
4.	Corporate Bonds:  U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase corporate bonds must have a minimum long-term credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa". Total corporate bonds maximum of 60%.  A-/A3  BBB/Baa2	60% 25%
5.	Taxable Municipal Bonds: Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand Notes (VRDNs). At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa".	25%

#### **Money Market Funds:**

6. Money Market Fund (includes Corporate Securities) At the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".

100%

#### **G.** Asset Allocation Guidelines

Advisor combines a diversified, asset allocation strategy with periodic rebalancing in order to seek optimal returns commensurate with assumed levels of risk while meeting the client's investment objectives. In its role as discretionary investment manager, Advisor may adjust the Benchmark Target for Sub-Asset classes from time to time as it deems appropriate. Advisor makes "Tactical" (near-term) allocations which fall within the Minimum-Maximum ranges noted below and may be higher or lower than the "Benchmark Target". Tactical allocations are based upon Advisor's judgment given the prevailing economic and market conditions.

Asset Classes Sub-Asset Classes	Minimum	Benchmark Target	Maximum	Benchmark Index
Cash Equivalents	0%	2%	15%	Citigroup 1 Month Treasury Bill
<b>Total Fixed Income:</b>	45%	70%	85%	ICE BofAML 1-10 Yr AAA-A Govt/Corp
*Total Equity:	15%	28%	40%	Blend

<sup>\*</sup>Eligible Equities – Mutual Funds and Exchange Traded Funds (ETFs)

#### H. Performance Benchmark

The Performance Benchmark will be a weighted blend of the Benchmark Indexes noted below, utilizing the Benchmark Target as determined by Advisor.

#### **Primary Benchmark:**

Cash Equivalents – Citigroup 1 month Treasury Bill: 2%

Fixed Income - ICE BofAML 1-10 Yr AAA-A Govt/Corp: 70%

Equity - Russell 1000: 18.3%, Russell 2000: 1.4%, MSCI EAFE (net) 7.3%, MSCI

Emerging Markets (net): 1%

#### I. Client Communications

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy, and credit quality downgrades. In addition, Advisor shall issue reports, meet with the Client, and give notification as specified below.

#### 1. Reports:

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report for each Portfolio unless otherwise specified.

#### 2. **Meetings:**

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges an understanding of these guidelines and agrees that they will remain in effect until Advisor receives written notice from the Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement ("Agreement") by and between Advisor and Client. In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

a: NATURAL HERITAGE TRUST –	Capital Projects/Reserve Accounts
Name	Signature
Title	Date
WILMINGTON TRUST INVESTM	MENT ADVISORS, INC.
Name	Signature
Title	 Date

# SCHEDULE A ACCOUNT LISTING

## CAPITAL PROJECTS/RESERVE ACCOUNTS

- Bayard Cutting Arboretum #1050088
- Main Reserve #1041360

Approval for: NATURTAL HERITAGE TRUST – Capital Projects/Reserve Accounts

By:	Sarah Purcell	Garan a funell
•	Name	Signature
	Deputy Director & Chief Financial Officer_	6/26/2018_
	Title	Date

#### INVESTMENT POLICY STATEMENT for

# NATURAL HERITAGE TRUST – Endowment/Long-Term Investment Accounts MANAGED by WILMINGTON TRUST INVESTMENT ADVISORS, INC.

#### **PURPOSE**

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between **Wilmington Trust Investment Advisors, Inc.** ("Advisor") and **Natural Heritage Trust** ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- > Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
- ➤ Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy, and should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. Investment Objective

- > The Portfolio will use a Total Return approach intended to generate returns from both capital appreciation and income over the specified time horizon.
- Risk, measured in terms of portfolio volatility, is anticipated to be similar to that of the broader financial markets
- > Portfolio performance should exceed the benchmark performance over a 5-year moving time period (average market cycle).

The Client-defined level of preferred risk and return for the Portfolio is characterized by selection of one of the following MTBIA investment objectives and/or as modified by (E.) Portfolio Profile or (G.) Asset Allocation Guidelines:

Conservative: Income & Growth: Growth & Income: X Growth: Agg	ggressive Growth:
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#### B. Asset Allocation Strategy: Traditional Asset Classes

This strategy utilizes an extensive range of traditional asset classes. "Traditional asset classes" include domestic & international: stocks, bonds and cash securities. A wide variety of structures may be used to represent this range of asset classes such as: Closed/Open-end Mutual Funds, Exchange Traded Funds, Separately Managed Accounts or Strategies. Where Funds are used, they shall have a fundamental investment policy that is in general accordance with the intent of this statement.

#### C. Prohibited Investments

Currently excluded from "Traditional Asset Classes" are illiquid asset classes and vehicles that do not have daily liquidity. This includes, but is not limited to, most hedge funds, private equity, physical real estate, and physical commodities. Also excluded are individual investment in private placements, letter stock, short sales and margin transactions. Collars, forwards, futures, options and other hedging strategies will not be utilized without Client's prior approval.

#### D. Client Profile

	<b>Organization</b> [Corporate, Individual, Limited Partnership, Public, Not For Profit, Union]: Not-For-Profit/Public				
	Industry/ Line of Business [NAICS sectors]:				
	Fiscal Year End: March 31st				
	Marginal Tax Rate:				
	Publicly Traded-Ticker (if applicable):				
E.	Portfolio Profile				
	Purpose of Portfolio Funds [Bond Issue, Self Insurance, Employee Benefit, Housing, Community Foundation,				
	Private Foundation, Foundation-Other, Endowment, Long Term Investment (IMA), Operating funds (IMA), NUG				
	Trust, Corporate Trust, CRUT, Other]: Trust				
<b>Time Horizon</b> [short ( $< 3$ years), medium ( $3$ - $5$ years), long-term ( $> 5$ years)]: Long-term					
	Liquidity Needs/Income Needs (payment/time period): As Requested				
	Tax Consequences (taxable, tax-exempt): Tax-exempt				
	Amortize/Accrete Premium/Discount securities: Yes No X				
	Fiscal Year End of Portfolio (if different):				
	Retirement [Deferred Comp, Defined Benefit, Defined Contribution/Profit Sharing, Health & Welfare/VEBA, IRA				
	Not Retirement, Other]: ERISA: Yes No X				
	Required Actuarial or Spending Policy Rate:				
	Trading Constraints:				
	Full Investment Manager discretion: Yes*X No				
	Other: *Trade letter is provided by Advisor within 2 business days of any purchase or sale. Client may				
	disapprove of the transaction within 5 business days. Gains and losses from transactions completed in compliance with the IPS will be for the account.				
	compnance with the IPS will be for the account.				
	Other Objectives/Special Concerns:				

#### F. Advisor Separately Managed Fixed Income Parameters

- 1. Investment/Credit Restrictions shall be at time of purchase and use the lower of the allowable credit ratings:
  - Single issuer concentration shall be limited to 5% of the portfolio, other than for U.S. Treasuries, Government Agencies and MBS, **limited to 20% per GSE**.
    - For Municipal Securities, the single security issue shall be limited to 5% of the portfolio.

#### 2. Maturity Restrictions shall be at time of purchase:

- The Maximum Final Maturity for any single issue will not exceed 10 years.
- The Portfolio Average Effective Duration will not exceed 7 years and will be within +/- 20% of the specified performance benchmark.

#### 3. Bond Ratings:

Bonds must be rated at least "BBB/Baa" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 1 level from the minimum required long-term credit rating. If the obligation is downgraded more than 1 level from the minimum the Investment Officer has 120 days to dispose of that obligation.

#### 4. Prohibited Investments not included in Section C. shall be:

- Non U.S. dollar-denominated securities
- **5.** Eligible Fixed Income Investments include: Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. **Note:** Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	Portfolio % Limit
1.	Treasury Securities: U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Sponsored Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Asset-Backed Securities ("ABS"):  ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate. At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of:  Long Term: A- or A3  Short Term: A1 or P1	25%
4.	Corporate Bonds  U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase corporate bonds must have a minimum long-term credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa". Total corporate bonds maximum of 60%.  A-/A3  BBB/Baa2	60% 25%
5.	Taxable Municipal Bonds: Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand Notes (VRDNs). At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa".	25%
6.	Money Market Funds: Money Market Fund (includes Corporate Securities) At the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".	100%

#### **G.** Asset Allocation Guidelines

Advisor combines a diversified, asset allocation strategy with periodic rebalancing in order to seek optimal returns commensurate with assumed levels of risk while meeting the client's investment objectives. In its role as discretionary investment manager, Advisor may adjust the Benchmark Target for Sub-Asset classes from time to time as it deems appropriate. Advisor makes "Tactical" (near-term) allocations which fall within the Minimum-Maximum ranges noted below and may be higher or lower than the "Benchmark Target". Tactical allocations are based upon Advisor's judgment given the prevailing economic and market conditions.

Asset Classes Sub-Asset Classes	Minimum	Benchmark Target	Maximum	Benchmark Index
Cash Equivalents	0%	2%	15%	Citigroup 1 Month Treasury Bill
Total Fixed Income:	20%	38%	50%	ICE BofAML 1-10 Yr AAA-A Govt/Corp
*Total Equity:	45%	60%	70%	Blend

<sup>\*</sup>Eligible Equities – Mutual Funds and Exchange Traded Funds (ETFs)

#### H. Performance Benchmark

The Performance Benchmark will be a weighted blend of the Benchmark Indexes noted below, utilizing the Benchmark Target as determined by Advisor.

#### **Primary Benchmark:**

**Cash Equivalents -** Citigroup 1 Month Treasury bill

**Fixed Income -** ICE BofAML 1-10 Yr AAA-A Govt/Corp: 38%

Equity - Russell 1000: 32%, Russell 2000: 8%, MSCI EAFE (net) 14.8%, MSCI

Emerging Markets (net): 5.2%

#### I. Client Communications

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy, and credit quality downgrades. In addition, Advisor shall issue reports, meet with the Client, and give notification as specified below.

#### 1. Reports:

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report for each Portfolio unless otherwise specified.

#### 2. Meetings:

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges an understanding of these guidelines and agrees that they will remain in effect until Advisor receives written notice from the Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement ("Agreement") by and between Advisor and Client. In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

NATURAL HERITAGE TRUST – I	Endowment/Long-Term Investment Accounts
Name	Signature
Title	 Date
WILMINGTON TRUST INVESTM	MENT ADVISORS, INC.
Name	Signature
Name	Signature

## SCHEDULE A ACCOUNT LISTING

## ENDOWMENT/LONG-TERM ACCOUNTS

- Huttleston #1040702
- Emma Treadwell Thacher #1040703
- Mount Loretto #1040706
- Four Freedoms Memorial #1040911
- Minnewaska State Park #1044619
- Rockefeller State Park Preserve #1046870
- Sampson Veteran's Museum #1046871
- Hempstead Lake #1047530
- Humphrey Letchworth NC #1048124
- Hallock State Park #1040707
- Harriman State Park Stewardship #124706
- Harriman Nature Museum & Environmental Education Center #124707
- Main LTI #1041359

Approval for: NATURAL HERITAGE TRUST - Endowment/Long-Term Accounts

_		Guar a Rusell		
By:	Sarah Purcell			
	Name	Signature		
	Deputy Director & Chief Financial Officer_	6/26/2018_		
	Title	Date		